

## **Medical Sales Representative – Gannage Medical**

*A reputable company that provides products to the medical, dental, and wellness community*

Location: Beirut, Lebanon

Major: degree in Biomedical Engineering, Electrical Engineering, or any related field

Work Experience: fresh graduates are accepted

### Major Responsibilities:

- Promote and present dental equipment to healthcare professionals
- Grow sales across allocated areas in Lebanon by identifying new opportunities and maintaining client relationships
- Conduct product demonstrations, negotiate terms, and close deals to meet quarterly and annual targets
- Train clients and deliver fast, professional after-sales support
- Track market trends and competitor activity; share insights with the team
- Keep the CRM pipeline, forecasts, and client note up to date

### Additional Requirements:

- Knowledge in selling dental equipment
- Arabic and English required; French is a plus
- Own car required
- Preferably living in Beirut, Matn or Keserwan

### Additional Information:

- Competitive package with strong earning potential and commission structure
- Training on dental equipment, as well as advanced sales techniques

### How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802