

## **Business Developer**

*An international accounting company*

Major: degree in Business Administration, Marketing, or any related field

Experience: fresh graduates are accepted

### Major Responsibilities:

- Define target segments
- Build a target list
- Lead Generation Activities such as Direct Outreach, Networking, Strategic Partnerships
- Build relationships with Law firms, Tax advisors, Business consultants, Banks, Insurance brokers

### How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802