

## **Sales Engineer- Matelec**

*A leading manufacturer of power and distribution transformers, other electrical products, and a provider of turnkey engineering and contracting solutions for energy infrastructures*

Major: degree in electrical Engineering, or any related field

Experience: 0- 3 years of experience in sales, client relationship management, or business development.

### Major Responsibilities:

- Support sales and business development activities by understanding customer needs and proposing suitable technical solutions.
- Build and maintain strong relationships with existing and potential clients.
- Assist in preparing technical and commercial offers and documentation.
- Coordinate with internal technical and engineering teams to meet customer requirements.
- Participate in client meetings and site visits when required.
- Follow up with customers and support after-sales activities.
- Contribute to identifying new business opportunities and market trends.
- Travel as needed to support sales activities.

### How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802