

## **Product Application Specialist- FMPS holding**

*FMPS Holding is a diversified holding company that manages and supports a portfolio of businesses across various sectors, focusing on strategic growth, operational efficiency, and long-term value creation.*

Major: degree in Chemistry, or any related field

Experience: 0-3 years of experience

Major Responsibilities:

- Refresh and enrich scientific background and medical knowledge with the help of community publications and attendance to live or remote supplier training courses
- Develop software and product training workshops with the sales and application teams
- Initiate new market leads and keep close follow up and continuous support to sales projects
- Monitor market trends and prepare analytical reports for the market needs
- Execute customer quotation requests and place monthly routine orders with supplier
- Submit projects pipeline and sales forecast reports to analyze revenue numbers with supplier
- Assist in equipment installation, machine maintenance, and instrument performance verification
- Deliver on-site customer training following a new equipment installation or the introduction of a new testing solution
- Evaluate product performance in comparison with customer expectations and suggest new technologies for future projects
- Integrate in troubleshooting cases in both the research and clinical fields while maximally minimizing issue-to-solution turnaround time.
- Conduct research to figure out new products specifications and legal standards.
- Perform any other duties as assigned

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb), Ext. 7801; 7802