<u>Sales Women and Salesmen, Graphic Designer and Digital Marketing Specialist (Social Media and Content Creator)- Uni Products Trading (UPT)</u>

Uni Products Trading (UPT) is a fast-growing FMCG distribution company with a team of 50 talented professionals and an expanding footprint across Lebanon

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Working Days and Hours: Monday until Friday; from 8:00 a.m. until 4:00 p.m.

1- Saleswomen and Salesmen:

Major: degree Business Administration, Marketing, or any related field

Experience: 2-5 years of experience in sales or distribution

Major Responsibilities:

- Promote and sell the company's products to new and existing clients.
- Build and maintain strong, long-term customer relationships.
- Follow up on customer orders, payments, and satisfaction.
- Monitor market trends and competitor activity.
- Report on daily sales activities and customer feedback.
- Collaborate with other departments to ensure smooth delivery and service.

Additional Requirements:

- Strong verbal and written communication in English and Arabic.
- Valid driver's license and access to a car.

2- Graphic Designer:

Major: degree in Graphic Design, Computer Graphics and Interactive media, or any related field

Experience: fresh graduates are accepted

Major Responsibilities:

- Create compelling and effective packaging design, editorial, marketing material and branding.
- Support brand identity and collaborate on new product concepts with marketing.
- Design and create visual assets for the brands social media, website and emails including graphics and videos.
- Collaborate with team members to develop and execute design concepts that aligns with the brands identity.

Additional Requirements:

- Proficient in Adobe Creative Suite (Photoshop, Illustrator, InDesign)
- Experience in adobe premiere and after effects is a plus.

— Strong portfolio in packaging/branding.

3- Digital Marketing Specialist (Social Media and Content Creator):

Major: degree in Business Administration, Marketing, Mass Media and Communication or any related field

Experience: 2- 4 years of experience in digital marketing and content creation

Major Responsibilities:

Create and publish content (photos, videos, reels) for Instagram, TikTok, Facebook, YouTube and LinkedIn

Run and monitor paid digital campaigns (Meta, TikTok, Google)

Manage content calendars and schedule posts

Track and report on KPIs (reach, engagement, conversions, ad performance)

Capture and edit short-form video content for platform trends

Engage with community comments, messages, and influencers

Update website content and support email campaigns

Additional Requirements:

Proficiency in Canva, CapCut, Adobe Creative Suite, or similar tools

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb, Ext. 7801; 7802

Strong understanding of paid social ads and performance marketing

Ability to create and edit video content for platforms like TikTok and Instagram Reels