

Private Banker

For a reputable Investment Advisory firm in Beirut

Location: Beirut

Major: degree in Business Administration, Finance, Accounting, or any related field

Experience: 10-12 years of relevant experience in private banking and relationship management

Major Responsibilities:

- Leverage existing client portfolio to onboard new clients to the firm.
- Actively identify and acquire new high-net-worth clients beyond existing network.
- Present tailored investment proposals aligned with clients' financial goals and risk profiles.
- Recommend appropriate asset allocation strategies based on market conditions and client needs.
- Stay updated on market trends, financial news, and investment opportunities.
- Communicate the firm's investment strategies and market outlook to clients effectively.

Additional Requirements:

- Portfolio of high-net-worth clients and strong client acquisition capabilities.
- Fluent in Arabic and English (written and spoken). French is a plus.

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb,
Ext. 7801; 7802