

## **Business Developer**

*For a luxury concept store*

Location: Dubai – UAE

Working Hours: from 9:00 a.m. until 5:00 p.m.

Major: degree in Business Administration, Marketing, or any related field

Experience: 3-5 years of experience in luxury sales, business development

### Major Responsibilities:

- Build & maintain relationships with Key Accounts & VIP clients
- Conduct market research to identify trends in the luxury sector
- Submit daily, weekly, monthly performance & revenue reports
- Represent the brand at high-end events, exhibitions & fairs
- Create & implement sales strategies to increase revenue

### Additional Requirements:

- Experience in Interior design, furniture and home accessories
- Excellent in Microsoft 365 (CRM etc.)
- Gender: female

Salary: Around 12000 AED

### How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802