

Commercial Director HVAC Division

A reputable company in Congo, Africa

Major: Bachelor's degree in Mechanical Engineering, Business Administration, or any related field

Experience: 10- 15 years of experience in HVAC or MEP sectors

Major Responsibilities:

- Provide strategic leadership to drive company vision & ensure alignment across all business functions
- Oversee sales & business development initiatives to achieve revenue growth & market expansion
- Manage trading & contracting oversight while ensuring strong brand & supplier management for sustained partnerships
- Implement effective financial & operational management strategies to enhance operational efficiency & profitability
- Foster team development & leadership to maximize performance & support deeper brand penetration in target markets

Additional Requirements:

- Proficiency in HVAC systems
- Fluency in French & English

Additional Information:

- Full Accommodation & Transportation
- Competitive Salary + Bonus
- Annual Ticket & Insurance
- One month paid leave

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb, Ext. 7801; 7802