

## **Sales Engineer**

*For a reputable company in Luanda, Angola*

Major: degree in Mechanical Engineering, Electrical Engineering, Engineering Management, or any related field

Experience: 5-8 years of experience in sales of pumps, industrial equipment or similar

Major Responsibilities:

- Identify and develop new business opportunities in oil & gas, mining, and industrial sectors
- Promote and sell pumps, high-pressure water jetting systems, and related equipment
- Build and maintain relationships with clients, distributors, and key decision-makers
- Provide technical expertise, product demonstrations, and after-sales support
- Prepare sales proposals, tenders, and contracts
- Monitor market trends, competitor activity, and customer needs

Additional Requirements:

- Gender: Male
- Background in oil & gas, mining, or heavy industry
- Strong technical knowledge of pump systems, applications & maintenance
- Fluent in Portuguese & English

Additional Information:

- Salary includes commission
- Offer includes full accommodation, allowance and ticket, one month paid leave

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802