## **Business Development Executive**

A company focused on oil and gas and advanced chemical solutions

Location: Basra, Iraq

Major: degree in Business Administration, or any related field

 $\underline{\text{Experience}}$ : 2 – 5 years of experience in business development preferably in the Oil & Gas sector

Major Responsibilities:

- Identifying, developing, and maintaining relationships with clients, partners, and stakeholders in the Oil and gas sector
- Liaising between the company and the Chinese markets, facilitating communication, negotiating contracts, and driving revenue growth

## **Additional Requirements:**

- Familiarity with Oil & Gas industry dynamics, regulations, and market trends
- Understanding of supply chain processes and key industry stakeholders
- Strong communication, negotiation, and presentation skills

## **How to Apply:**

Kindly send your CV or contact the Career Services Center, E-mail: <a href="mailto:career.services@balamand.edu.lb">career.services@balamand.edu.lb</a>, Ext. 7801; 7802